

Sales commission and performance tracking

Automatically calculates and tracks sales commissions for jewelry store staff based on completed transactions, while monitoring individual and team performance metrics. Generates detailed commission reports and updates performance dashboards to optimize sales team compensation and identify top performers.

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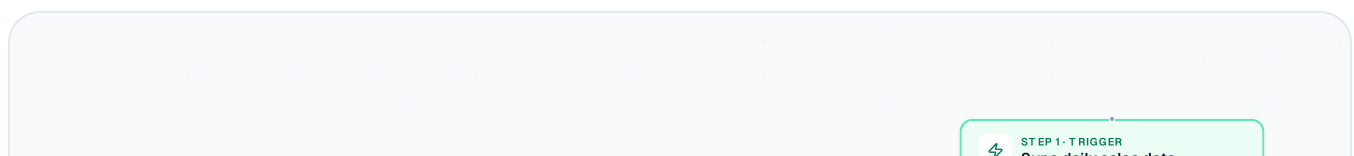


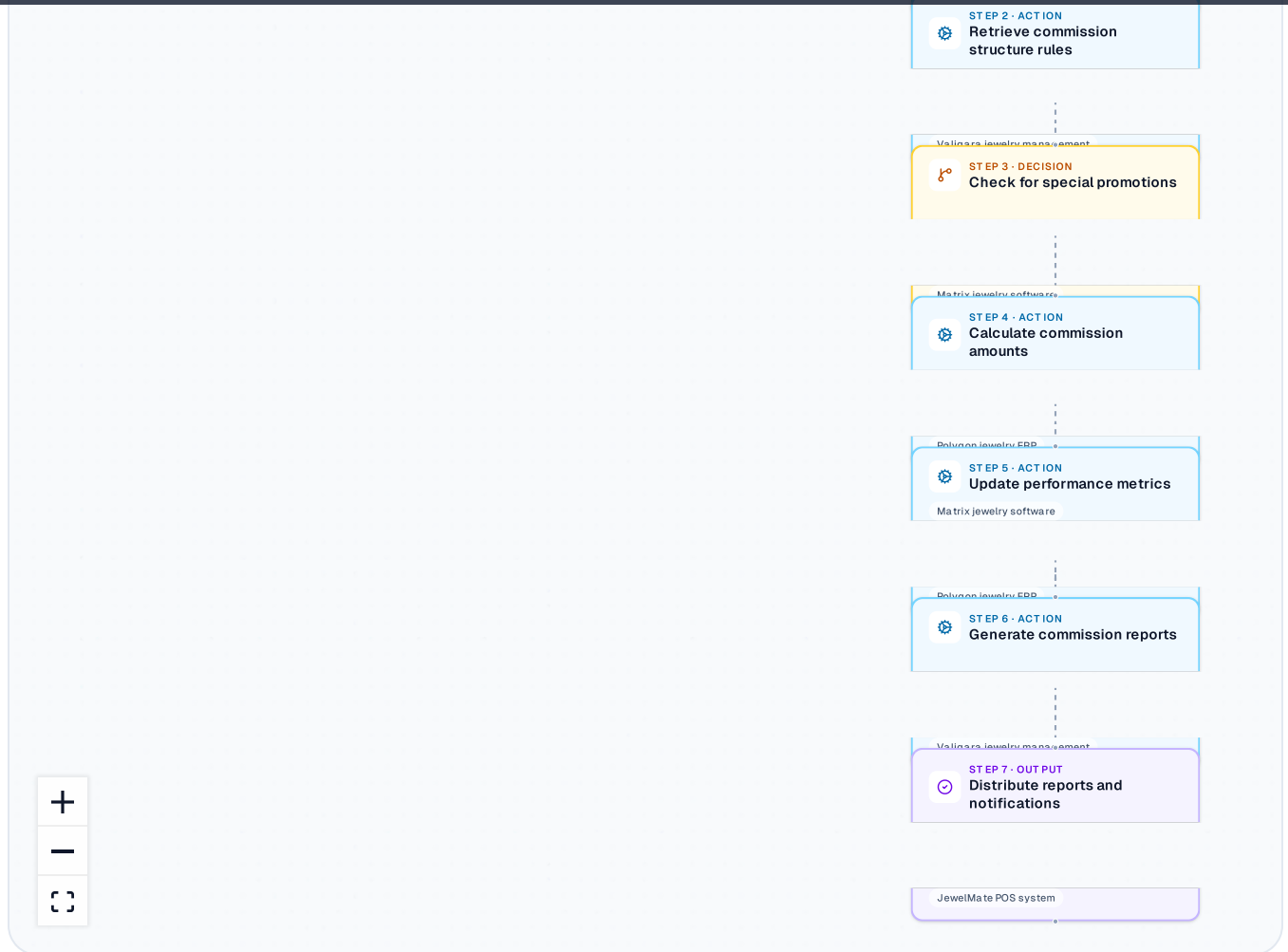
WORKFLOW TRIGGER

Daily sales data synchronization from POS system at end of business day

Visual Flow

Each node represents an automated step. Connections show how data and decisions move through the workflow.





Step-by-Step Breakdown

Detailed explanation of each automated stage in the workflow.

1

⚡ TRIGGER

Sync daily sales data

Automatically pulls completed transaction data including item details, sale amounts, and associated sales staff from the POS system. Triggers at store closing time to capture full day's sales.

JewelMate POS system

2

 ACTION

Retrieve commission structure rules

Accesses current commission rates and tier structures for different jewelry categories, staff levels, and promotional periods. Pulls data from the jewelry management system's configuration.

Valigara jewelry management

3

 DECISION

Check for special promotions

Determines if any sales qualify for special commission rates due to active promotions, high-value items, or specific product categories. Branches workflow based on promotional eligibility.

Matrix jewelry software

4

 ACTION

Calculate commission amounts

Computes individual commission earnings for each salesperson based on their transactions, applicable rates, and any promotional bonuses. Applies tiered commission structures and performance multipliers.

Polygon jewelry ERP

5

Update performance metrics

Records sales volume, conversion rates, average transaction values, and commission earnings for each team member. Updates monthly and quarterly performance tracking dashboards.

Matrix jewelry software

Polygon jewelry ERP

6

ACTION

Generate commission reports

Creates detailed commission statements for each salesperson and summary reports for management. Includes breakdowns by product category, sale type, and performance comparisons.

Valigara jewelry management

7

OUTPUT

Distribute reports and notifications

Automatically sends commission statements to staff and performance summaries to managers. Updates payroll system with commission amounts for next pay period processing.

JewelMate POS system



Outputs

- Individual commission statements
- Management performance dashboard
- Payroll commission data



Key Metrics

- Commission accuracy rate
- Report generation time
- Sales team performance trends



Tools & Integrations

- JewelMate POS system
- Valigara jewelry management
- Matrix jewelry software
- Polygon jewelry ERP

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